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THAI TAKES ROLLS-ROYCE TRENT 700s AND TOTALCARE FOR A330 FLEET

Rolls-Royce today announced that THAI Airways International has selected the Trent 700 to power a new fleet of eight Airbus A330-300s, in a deal worth around \$300 million at engine list prices. The aircraft are due to be delivered from 2009 onwards.

In addition, the engines will be covered by a 10 year TotalCare® long term services agreement, based on an agreed dollar fee per engine flying hour.

THAI was the launch customer for the Trent 800 on both the -200 and -300 versions of the Boeing 777 and has 20 aircraft in its fleet, which now also includes the Trent-powered -200ER version. The airline also operates the Trent 500, supported by TotalCare, on 10 Airbus A340-500 and -600s.

Khun Tummasak, Executive Vice President Technical at THAI, said: *"We have developed a strong relationship with Rolls-Royce since we started operating the Trent 800 in 1996. During that time, Rolls-Royce has demonstrated an excellent understanding of our business requirements which has helped them provide the highest levels of support for our operation. This was one of the key factors in our decision, along with our evaluation of long term operating costs."*

Nick Devall, Executive Vice President, Rolls-Royce Customer Business at Rolls-Royce, added: *"This decision to select the Trent 700 for its second batch of A330s shows how far the relationship has developed and it will bring a third member of the Trent engine family into THAI's fleet. I am delighted to have the opportunity to grow the Trent's presence in support of THAI's long term growth plans."*

The Trent 700 is the only engine on the A330 that has been specifically designed for the aircraft, resulting in better performance, reliability and maintenance costs. It is the market leader on the A330 with a 50 per cent share of firm orders.

It is also the quietest and cleanest option on the A330, with the greatest margin to CAEP 4 legislation. A programme of continuous improvement, involving the introduction of the latest Trent family technology to the Trent 700, will ensure increased benefits to customers, such as the lowest fuel burn of any engine on the aircraft.

NOTE TO EDITORS:

1. Rolls-Royce is an established supplier to Thailand's oil and gas sector. The company powers several aircraft types in the Royal Thai Armed Forces and also provides equipment to the Thai naval fleet.

2. TotalCare, tailored for individual operators, offers a range of services from Rolls-Royce covering all aspects of asset management in support of its Civil Aerospace products. Building on the company's knowledge, experience and infrastructure, these services include elements such as predictive maintenance, logistics management, and global repair and overhaul offerings. TotalCare can remove uncertainties from engine management and improve operational reliability for operators through a mutually aligned business relationship.
3. Since 2001, 80 per cent of new Trent orders have included TotalCare.
4. Rolls-Royce operates in four global markets - civil aerospace, defence aerospace, marine and energy. It invests in technology and capability that can be exploited in each of these sectors to create a competitive range of products.
5. Rolls-Royce has a broad customer base comprising more than 500 airlines, 4,000 corporate and utility aircraft and helicopter operators, 160 armed forces and more than 2,000 marine customers, including 50 navies. The company has energy customers in nearly 120 countries.
6. Rolls-Royce seeks to add value for its customers with aftermarket services that will enhance the performance and reliability of its products. Services revenues have grown by 10 per cent per annum compound over the past 10 years.

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